



MASSACHUSETTS INSTITUTE OF TECHNOLOGY  
SLOAN SCHOOL OF MANAGEMENT

THIS IS TO CERTIFY THAT

*Jeffrey Orlando Chirino.*

HAS SUCCESSFULLY COMPLETED

DATA MONETIZATION STRATEGY  
CREATING VALUE THROUGH DATA

September 2023

A handwritten signature in black ink, appearing to read "Peter Hirst". The signature is written in a cursive style with a large, stylized initial "P".

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Peter Hirst  
Senior Associate Dean, Executive Education